



**We are looking for a Summer Intern for our Marine Business Department.**

*Are you curious about international sales...?*

*We are looking for a service minded and outgoing person to be a part of our team next summer!*

The Marine Business Department in Framo is responsible for key account management, sales, and global profiling of our systems for the maritime sector worldwide. Framo is a diverse global organization, with head office and production in the Bergen area, Norway.

As an example, our cargo handling system plays a central role in the worldwide chemical and product trade. We strive to continuously improve our global position in the markets we are part of.

You will as an intern get the chance to see how it is to work across internal departments as well as towards our partners and customers worldwide. Our main stakeholders include Ship Owners, Energy majors and Shipyards. You will receive necessary training and take part in preparing technical system specifications and commercial quotations. The position also includes sales and project execution, order and contract handling as well as technical and commercial analysis and calculations.

Furthermore, you will also get the opportunity to take part in technical discussions and commercial negotiations with customers from all over the world. We are looking for someone who is service minded and outgoing, with good communication and cooperative skills.

Due to increasing market activity, we are in the process of strengthening our commercial team in Bergen, Norway. As a successful summer intern, you will be well-positioned for a full-time position in Framo after your studies.

The Framo Summer Internship:

- 6-8 weeks from mid-June to mid-August
- Introduction to the entire Framo organization
- Learn by doing real tasks in the Sales Department, and learn from a dynamic team with long experience and deep knowledge of the maritime industry
- Join one of our Area Sales Managers on an international customer visit
- Future career opportunities both within Framo and in the wider Alfa Laval organization

As a Framo Sales Department intern you should have:

- Minimum three years of completed studies (3<sup>rd</sup> or 4<sup>th</sup> year student)
- Good academic results
- Good communication skills, cooperation skills and be interested in increasing your cultural understanding as our customers and colleagues are based world-wide
- The person should also possess the ability to work independently and systematic

For further information, please contact Christoffer Vikebø Nesse; 482 64 857 // [chne@framo.no](mailto:chne@framo.no)

The application deadline is October 31<sup>st</sup> 2022.

You can apply directly for this position via [www.framo.com](http://www.framo.com).